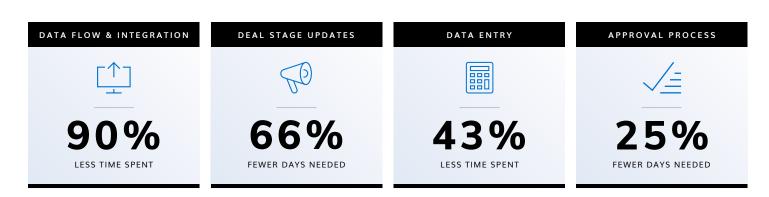


How CommercialEdge Deal Manager Helped CIM Group Improve Data Flow by 90% to Reduce Budgeting Hours and Close Deals Faster



Founded in 1994, CIM Group is a community-focused real estate and infrastructure owner, operator, lender and developer with a portfolio currently valued at \$29.2 billion. CIM recently unplugged from a popular commercial real estate leasing software with limited capabilities and moved to Deal Manager to gain streamlined lead-to-deal workflows with expedited approvals to significantly improve complex business processes on the connected Yardi platform. CIM Group now has a connected revenue lifecycle with a single interface and seamless data workflow.

"By analyzing these numbers, I have realized that we have significantly improved our processes, especially given our complex business and approval procedures. I have received a lot of positive feedback over the last two months since the implementation, and I am happy to share these results."

MAJA SOFIC 1st Vice President Property Management Operations

¥ YARDI

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